

**Welcome 2017 tray program customers!** We look forward to working with you in this coming year. Our website, [nwtransplants.com](http://nwtransplants.com) is another source for all of the following information. Our Tray program is for the customer that orders 5,000 plants or less of any one variety with the same outdate (*the date that you would like to receive your plants*). As you review this packet and have questions please call Jed White, Marilee Morrow or Neal Lucht at 503-651-3302 or email your questions to [jed@nwtransplants.com](mailto:jed@nwtransplants.com), or [marilee@nwtransplants.com](mailto:marilee@nwtransplants.com).

**TO PROCESS YOUR ORDER:** Simply fill out the order form enclosed and mail, fax or deliver it to our office (calling ahead is always appreciated). Please submit your order to us in writing. We prefer to receive your order form and seed together as soon as we can. Please note that when there is delay in receiving your seed, the outdate may be later than requested.

**ORGANIC GROWERS:** We have been certified to meet the USDA Organic Certification Standard since 2002. Growers must provide labeled certified organic seed or the organic seed waiver needed to meet your organic requirements. Please send the documentation with your seed.

**OUR TRAY SIZE OPTIONS:**

- |                                 |  |
|---------------------------------|--|
| <b>18 cell (3 ½" pots)</b>      | <b>For Lg. Tomatoes, Peppers, etc.</b>   |
| - 6 tray minimum per variety    |  |
| - Requires 2 extra weeks        |  |
| - Add \$1 per tray to price     |  |
| <b>98 cell (1 ½" dia. Plug)</b> | <b>For Melons, Squash, Pumpkin, Tomatoes</b>                                       |
| <b>200 cell (1" dia. Plug)</b>  | <b>(Most commonly used tray) – For Broccoli, Cabbage, Tomatoes, Peppers, etc.)</b> |

**YOUR SEED:** Attached please find a list of seed companies that will be able to help you obtain your seed and whom you may call for information on varieties. **Northwest Transplants will not make recommendations on any varieties.**

You will need to order your seed as soon as possible from your supplier of choice. To avoid poor plant recovery due to poor germ, be sure to order the freshest seed with the best tested germ rates available. Please attempt to have all your seed accompany your order. However, if time is an issue, the seed can be sent to us from the seed company as long as the seed vendor invoices you directly and clearly indicates on the package for whom the seed is intended.

**NOTE:** The quantity of seed that you need to obtain should be higher than the number of plants that you order. We recommend 1.4 times the number of plants requested. **Example:** for 7 trays ordered, 200 cells per tray, you would need approximately 1,960 seeds ( $7 \times 200 \times 1.4 = 1,960$ ). Make sure to ask your seed salesperson for the best quality of seed available (i.e. high germ and vigor). *This is just a guideline and may need to be adjusted for germ rate and vigor.*

Our office hours for seed delivery and order placement are: Monday through Friday, between 9:00 A.M. and 4:30 P.M. (avoiding the lunch hour is appreciated). We will ask you to sign a dated receipt verifying that NWT received your seed.

Upon receipt of your seed we will make note of the seed properties, identify each seed container with your company name and I.D. number, and place it in your company container in our seed room. It then will be seeded and moved to a greenhouse at the scheduled times. We are sorry that no changes may be made to your order after seeding. If you have questions regarding your order at any time please give us a call.

**TO PICK UP YOUR PLANTS:** Please note that Northwest Transplants will **NOT** be responsible for the quality or production of any plants that are held past their scheduled outdate. Please make arrangements to pick-up your plants by your scheduled outdate. To schedule pick-up please call our office. Special arrangements must be made for pick-ups outside of our regular hours.

**DELIVERY:** Delivery of your plants may be arranged. Please indicate that delivery is required at the time of ordering. Delivery fees will apply.

**PAYMENTS:** You will be invoiced for all trays ordered regardless of whether they are picked up or not. You will have the option of paying for your plants by cash, check, or credit card at the time you pick up your order.

**PRE-PAYMENT DISCOUNT:** Paying for trays at the time of ordering can provide a discount of \$1 per tray.

If you have any questions, please do not hesitate to call Jed, Marilee, Deb or Neal at 503-651-3302.

Thank you, we look forward to working with you.  
Jed White, Marilee Morrow, Deb Sullivan, Neal, Pamela & Lauren Lucht

# NORTHWEST TRANSPLANTS

32300 S. Dryland Road  
Molalla, Oregon 97038

Phone: (503) 651-3302

Fax: (503) 651-3339

# TRAY ORDER FORM

Order Date \_\_\_\_\_

Order No: \_\_\_\_\_

NEW CUSTOMER?

**Please fill in customer information**

Customer Name

Contact Person

Address

City State Zip

BUSINESS PHONE NO:  HOME PHONE NO:  MOBIL PHONE NO:  FAX NO:

PAYMENT TERMS      CASH/COD       VISA/MASTER CARD   
 DELIVERY TERMS      CUSTOMER PICKU       DELIVERED   
Subject to delivery charge

SALES REP:

QUANTITY OF TRAYS	CROP	VARIETY	OUT DATE	OFFICE USE ONLY		
				WEEK	TRAY SIZE	

**PLEASE FILL IN YELLOW COLUMNS: QUANTITY, CROP NAME (ie. Tomato, Corn, cabbage, etc.), VARIETY, AND OUT-DATE. TRY TO MATCH TO INFORMATION ON THE SEED PACKAGE.**

200 CELL TRAY RECOMMENDED FOR MOST CROPS. 128 CELL TRAY FOR MELONS AND SQUASH  
 PLANTS PER/TRAY VARY ACCORDING TO SEED QUALITY AND VIGOR. WHEN ORDERING TRAYS, (RULE-OF-THUMB) FIGURE 80% RECOVERY.

IF YOU HAVE ANY QUESTIONS REGARDING THIS ORDER, PLEASE CALL NORTHWEST TRANSPLANTS

## NORTHWEST TRANSPLANTS TRAY PRICE CHART - 2017

TOTAL TRAYS PER VARIETY EACH SEEDING	* Total business volume with NWT in 2016		
	2016 VOLUME UNDER *\$3,000	2016 VOLUME *\$3,000-\$10,000	2016 VOLUME OVER *\$10,000
1 to 4 trays	\$15.50	\$12.50	\$10.50
5 to 19 trays	\$13.50	\$10.50	\$9.50
20 + trays	\$11.50	\$8.50	\$7.50
1 to 4 Organic	\$21.50	\$17.50	\$15.50
5 to 19 Organic	\$17.50	\$13.50	\$12.50
20 + Organic	\$14.50	\$10.50	\$9.50
<b>SEEDLESS MELON PRICING SAME AS ORGANIC</b>			
<b><u>ALL PERENNIALS \$15.50 per tray</u></b>			
<b><i>For all 18 cell trays add \$1 per tray and 2 extra weeks.</i></b>			
For seedlings started November 1st to March 1st, add \$3.00 per tray for extra heat.			

You can purchase seed from ***any company of your choosing***. The following companies may also provide seed or variety information. See the 'Your Seed' section of our introduction letter for more details regarding seed.

### **Seed Companies**

#### **Logan-Zenner**

2020 North Commercial Ave  
Pasco, WA 99301  
Phone: (800) 495-0552  
[www.loganzenner.com](http://www.loganzenner.com)

#### **Stokes Seeds**

Buffalo, NY 14240  
Toll Free: (800) 396-9238  
[www.stokesseeds.com](http://www.stokesseeds.com) (order online)

#### **Siegers Seed Co.**

Holland, MI 49424  
Toll Free: (800) 962-4999  
[www.siegers.com](http://www.siegers.com) (order online)

#### **Johnny's Seeds**

Foss Hill Road/RFD 1 Box 2580  
Albion, Maine 04910  
Phone: (207) 437-4357  
[www.johnnyseeds.com](http://www.johnnyseeds.com)

#### **Abbott & Cobb**

17333 Wagner Rd.  
Caldwell, ID 83607  
Phone: (800) 345-7333  
[www.abbottcobb.com](http://www.abbottcobb.com)

#### **Osborne Seed Company LLC**

2428 Old Hwy 99 S. Road  
Mt. Vernon, WA 98273  
Phone: (360) 424-7333  
Toll Free: (800)-845-9113  
[www.osborneseed.com](http://www.osborneseed.com) (order on line)

#### **Vitalis Organic Seed**

831-737-0525  
[www.vitalisorganic.com](http://www.vitalisorganic.com)

#### **Gowan Seed**

800-883-1844  
[www.customerservice@gowanco.com](mailto:www.customerservice@gowanco.com)